

Ilia Darsavelidze

Senior IT Project Manager, PMP

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SUMMARY

PMP-certified IT Project Manager who has delivered software across iGaming, Web3, fintech and SaaS at five companies. I have spent years in Web3 delivering DeFi products, real-world asset tokenization, DAOs and a crypto exchange. I also use AI daily in delivery work. I lead cross-functional teams of 15+ engineers, QA specialists and analysts. I have owned a \$1.5M+ cloud infrastructure program, a games aggregator named aggregator of the year 2026 and a Telegram mini-app that grew past 11M active users. I came in through software development, so I can hold a scalability argument with engineering leads and brief a CFO on the same decision. Agile, Scrum and hybrid delivery in regulated, high-traffic environments, with clear requirements, governance and communication with internal and external stakeholders.

EXPERIENCE

Senior IT Project Manager, Spribe

October 2025 - Present · Poland (Remote) · iGaming

- Lead 15+ engineers, QA specialists and analysts building BroadHub, Spribe's B2B iGaming aggregation platform for game operators, owning end-to-end delivery from roadmap to production rollout.
- Run sprint planning, backlog prioritisation, dependency management and release management, agreeing requirements and priorities with the Product Owner daily.
- Deliver hundreds of thousands of games through a single API integration plus the engagement layer on top: in-game bonuses, jackpots, tournaments and real-time campaigns, with multi-currency and crypto support.
- Drive scalability and technical-debt decisions with engineering leads rather than deferring them; the aggregator was named aggregator of the year in 2026.
- Built a sprint report and insights dashboard with Claude that gives leadership one company-wide view of delivery progress and risks across teams.

Technical Project Manager, Betsson Group

May 2025 - October 2025 · Malta · iGaming

- Planned and executed the migration of a group brand off a legacy on-premise stack onto AWS (databases, backend and frontend) against an estimated \$1.5M+ yearly infrastructure budget.
- Sequenced cutovers around live World Cup betting so no service degraded during peak traffic.
- Planned and executed the rollout of a Datadog-style observability platform: log aggregation, error tracking, service metrics, dashboards and live-ops alerting.
- Coordinated 150+ technical stakeholders across 12 departments through vendor selection and rollout, with program governance, risk and reporting spanning several programs at once.

Senior IT Project Manager, Moncero

November 2024 - May 2025 · Tbilisi, Georgia · Web3

- Led a cross-functional team of 15+ engineers building Nordom, a centralized cryptocurrency exchange, from nothing to a working MVP: matching engine, wallets and onboarding, targeting the US market.
- Scoped the MVP and prioritised features against regulated-money constraints.
- Delivered a Telegram mini-app alongside the exchange that grew past 11M active users.
- Ran internal Web3 workshops for 50+ colleagues on building crypto products under regulated-money constraints.

Head of Project Management (earlier IT Project Manager / Product Manager), MaxinAI

February 2024 - November 2024 · Tbilisi, Georgia · Web3 (also IT Project Manager, October 2022 - July 2024)

- Oversaw resource allocation, project governance and delivery planning across 10+ concurrent projects and business development on EU and US opportunities, while continuing to lead Web3 delivery.
- Delivered 10+ products for international clients and blockchain foundations, including a smart contract automation platform, blockchain explorer, liquid staking, NFT marketplace, DAO with on-chain voting and a DeFi solution on Ethereum that tokenized a US real-estate portfolio with \$2B of underlying assets.
- Worked on a Tinder-like prediction app on the movement of assets on the open market.
- Secured \$150K+ in grant funding from the Ethereum, Worldcoin and Stellar foundations and shipped the funded MVPs with the team, including Farcaster Humanizer and Skeeper.

IT Project Manager / Product Manager, Redberry

April 2021 - October 2022 · Tbilisi, Georgia · Software development

- Delivered 10+ digital products for international clients at a Clutch top-rated agency, covering scrum master, product owner, BA, QA and pre-sales roles as needed.
- Ran delivery on Tryhards, a play-to-earn shooter with a live on-chain economy that held \$3M+ TVL, sequencing game, NFT and token workstreams against a public launch date.
- Took iPayBetter, a card-payments product, from zero to MVP in under four months against card-scheme and compliance constraints; cash-flow positive from day one at \$100K daily volume.

SKILLS

Project management: Agile, Scrum, Kanban, hybrid delivery, delivery management, program and project management, sprint planning, backlog management and prioritisation, release management, roadmapping, requirements and scope management, risk management, change management, governance, stakeholder management and communication, status reporting, KPIs and OKRs

AI: AI-assisted workflows with Claude (sprint reporting and insights dashboard), prompt design and output validation, AI tooling in daily delivery work, prediction and market-data products

Blockchain: Ethereum, smart contracts and smart contract automation, DeFi and liquid staking, tokenization of real-world assets, DAOs and on-chain voting, NFT marketplaces, blockchain explorers, centralized exchange (matching engine and wallets), play-to-earn token economies, grant-funded MVPs (Ethereum, Worldcoin and Stellar)

Technical: AWS and cloud migration, SDLC, CI/CD, API integration, microservices, observability, QA and technical debt, payments and KYC/AML, data analytics and SQL

Industries: Web3 and crypto, fintech and payments, B2B iGaming, SaaS, game development

Leadership: Cross-functional teams of 15+, remote and distributed teams, C-level reporting, mentoring, hiring

Tools: Jira, Confluence, Asana, Notion, Miro, GitHub, Jenkins, Datadog, Google Analytics, Claude and AI assistants for reporting automation

EDUCATION

Bachelor's degree in Business Administration (BBA), Computer/Information Technology Administration and Management, Free University of Tbilisi · 2018 - 2022 · University and state scholarships

CERTIFICATIONS

Project Management Professional (PMP), PMI, 2024 · Product-Led Certification, Pendo.io, 2023 · ETHGlobal Hacker, 2023

LANGUAGES

English (C1) · Georgian (native) · Russian (A2)